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Message Text

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PAGE 01 HONG K 01509 110222Z

64
ACTION EA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00

/037 W
---------- 101519
R 100940Z FEB 75
FM AMCONSUL HONG KONG
TO USDOC
INFO SECSTATE WASHDC 3789
AMEMBASSY LONDON
USLO PEKING
AMEMBASSY TOKYO

LIMITED OFFICIAL USE HONG KONG 1509

E.O. 11652: N/A
TAGS: ETRD, EEWT, EWWT, ENRG, BTIO, BFOL, CH
SUBJ: PRC INTEREST IN SINGLE-POINT MOORING BUOY SYSTEMS

REFS: A) 1974 HONG KONG 12374 (NOTAL
B) HONG KONG 1281 (NOTAL)
C) 1974 PEKING 1878 (NOTAL)

1. THE LONDON FINANCIAL TIMES REPORTS THAT THE PRC DISPLAYED INTEREST IN A SINGLE POINT MOORING BUOY (SPMB) SYSTEM AT THE 1973 BRITISH TRADE EXHIBITION IN PEKING (SOUTH CHINA MORNING POST - FEB.). THE FINANCIAL TIMES ADDED THAT NO BRITISH SALES HAVE YET RESULTED. PRC INTEREST ARISES FROM THE AMOUNT OF DREDGING NECESSARY TO MAKE THE MAIN PETROLEUM EXPORT PORTS ON THE SHALLOW GULF OF POHAI, CHINHUANGTAO AND DAIREN, CAPABLE OF RECEIVING TANKERS OVER 50,000 TONS, ACCORDING TO THE ARTICLE. IT CONCLUDED THAT, EXCEPT FOR EXPORTS TO JAPAN, CHINESE OIL EXPORTS WILL BE LIMITED BY SHIPPING COSTS UNTIL VERY LARGE CRUDE CARRIERS (VLCCS) CAN USE THEIR PORTS (REF B). COMMENT: THIS ASSUMES THAT THE PRC DOES NOT REDUCE THE PRICE TO COMPENSATE FOR SHIPPING COSTS.

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2. PEKING'S INTEREST IN CIRCUMVENTING ITS BOTTLE-

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NECKED PORTS THROUGH THE USE OF OFFSHORE LOADING BUOYS
HAS BEEN REPORTED PREVIOUSLY (REFTEL). REFTEL A REPORTED
THE INTEREST OF HONG KONG'S CHINA RESOURCES CO. IN LEARN-
ING ABOUT AMERICAN SPMB SYSTEMS, AND REQUESTED THAT INTER-
ESTED AMERICAN FIRMS SEND MATERIALS DIRECT TO PEKING AND
ALSO TO THE CONGEN FOR OUR FORWARDING TO CHINA RESOURCES.

3. TO DATE NO MATERIALS HAVE BEEN RECEIVED. WE WOULD
APPRECIATE RECEIVING A STATUS REPORT ON THE TRADE OPPORTUNITY.

4. FOLLOWING ARE APPRORIATE RECIPIENTS IN PEKING
OF COMPANY CORRESPONDENCE AND BROCHURES ON SUBJECT SYSTEMS:

POTENTIAL/PURCHASER:
CHINA NATIONAL MACHINERY IMPORT AND EXPORT
CORPORATION, ERH LI KOU. HSI CHIAO, PEKING.
CABLE: MACHIMPEX PEKING.
POTENTIAL END USER OF SPMB SYSTEM FOR PRC'S PETROLEKQ EXPORTS:
CHINA NATIONAL CHEMICALS IMPORT AND EXPORT
CORP., ERH LI KOU, HSI CHIAO, PEKING. CABLE:
SINOCHEM PEKING.
CROSS

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Message Attributes

Automatic Decaptioning: X
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Concepts: OFFSHORE DRILLING, PRESS COMMENTS, EQUIPMENT, PROCUREMENT, PETROLEUM, PORTS
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Copy: SINGLE
Draft Date: 10 FEB 1975
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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: KelleyW0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
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Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Errors: N/A
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